

SOCIAL STYLE PROFILE SOCIAL IMPRESSION SURVEY

PERSON ASKING YOU TO COMPLETE THE SURVEY

Instructions: Below is a list of words or phrases commonly used in describing people. For each word or phrase, please completely fill in the circle that best describes your impression of this person's behavior as compared to that of others. For example, if you see this person as moderately high in risk-taking and see yourself as less of a risk-taker, you might complete the scales as follows:

This person: Low High
 is a risk-taker.....①②③④⑤⑥⑦

Please be as accurate as you can and respond to **every** item. Your responses will be combined with those of others to give this person feedback about how others perceive her or his behavior. This composite information will only be given to this person.

This person:	You See This Person As:
	<u>Low</u> <u>High</u>
1. is sociable.....	① ② ③ ④ ⑤ ⑥ ⑦
2. desires to control.....	① ② ③ ④ ⑤ ⑥ ⑦
3. is trustworthy.....	① ② ③ ④ ⑤ ⑥ ⑦
4. is flexible.....	① ② ③ ④ ⑤ ⑥ ⑦
5. needs to compete.....	① ② ③ ④ ⑤ ⑥ ⑦
6. is willing to negotiate.....	① ② ③ ④ ⑤ ⑥ ⑦
7. is willing to relate.....	① ② ③ ④ ⑤ ⑥ ⑦
8. is fair.....	① ② ③ ④ ⑤ ⑥ ⑦
9. shares feelings.....	① ② ③ ④ ⑤ ⑥ ⑦
10. has a sense of what is just.....	① ② ③ ④ ⑤ ⑥ ⑦
11. is warm.....	① ② ③ ④ ⑤ ⑥ ⑦
12. is a risk-taker.....	① ② ③ ④ ⑤ ⑥ ⑦
13. is open-minded.....	① ② ③ ④ ⑤ ⑥ ⑦
14. is aggressive.....	① ② ③ ④ ⑤ ⑥ ⑦
15. is quiet.....	① ② ③ ④ ⑤ ⑥ ⑦
16. is reliable.....	① ② ③ ④ ⑤ ⑥ ⑦
17. is willing to change.....	① ② ③ ④ ⑤ ⑥ ⑦
18. is dynamic.....	① ② ③ ④ ⑤ ⑥ ⑦
19. is open.....	① ② ③ ④ ⑤ ⑥ ⑦
20. is dependable.....	① ② ③ ④ ⑤ ⑥ ⑦
21. is versatile.....	① ② ③ ④ ⑤ ⑥ ⑦
22. is approachable.....	① ② ③ ④ ⑤ ⑥ ⑦
23. takes charge.....	① ② ③ ④ ⑤ ⑥ ⑦
24. is adaptable.....	① ② ③ ④ ⑤ ⑥ ⑦
25. is loyal.....	① ② ③ ④ ⑤ ⑥ ⑦
26. is assertive.....	① ② ③ ④ ⑤ ⑥ ⑦
27. is tough-minded.....	① ② ③ ④ ⑤ ⑥ ⑦
28. is people oriented.....	① ② ③ ④ ⑤ ⑥ ⑦
29. is able to cope with situations.....	① ② ③ ④ ⑤ ⑥ ⑦
30. makes people feel comfortable.....	① ② ③ ④ ⑤ ⑥ ⑦

31. What is your relationship to the person? _____